

Subject: Williamsburg Senior Softball League Sponsorship

Dear Prospective Sponsor,

On behalf of the Williamsburg Senior Softball League (WSSL), we wanted to extend an invitation to you and your business to become a corporate sponsor of the WSSL.

The WSSL is a league open to men 50+ years old and women 40+ years old from Williamsburg and the surrounding region. We had a successful inaugural season in 2019 with 35 members and 3 teams. In 2020, we grew 60% and now have 56 members who will participate on 4 teams. We are also continuing to actively recruit new members, so we expect continued significant growth.

We recognize that we would not have had this initial success without the generosity and support of our 5 local business sponsors. We now invite you to join this group at a cost of \$500, annually. We believe this will provide your business with the following benefits:

Partnership with an organization representing a large and growing demographic in Williamsburg and surrounding communities: We are a local organization with players from communities throughout Williamsburg and adjoining cities. We reasonably expect to grow, maybe even multiply, into several hundred within the first few years. Our plan is to seek support from local businesses and build a mutually beneficial relationship with our sponsors. This league offers sponsors a unique opportunity to network with the 55 and over community in this region.

Increased brand awareness by having your business prominently displayed on the WSSL website: Our players, their families, and anyone else visiting our website (extended network) will see your business supporting a unique local sports league. Anyone will be able to click on your logo and proceed directly to your website where they can browse your products and services.

Patronization by the WSSL, its players, families, and friends: The creation of a relationship between your business and the WSSL will be beneficial to both parties. We will advocate for WSSL players, their families, and friends to take every opportunity to utilize your business to show appreciation for your support.

An attractive advertising opportunity: When compared with the cost of other marketing outlets like print, television and billboard advertising, sponsorship with the WSSL could be a great value and a smart option to include in your marketing mix. It represents a welcoming, family-friendly form of advertising.

In closing, please, rest assured the WSSL will be worthy stewards of your hard earned money. Thank you for your sponsorship consideration. If you have any further questions, or wish to contact us, please visit our website: www.wsslva.org, or email the WSSL Board of Directors at wssl2019@gmail.com. Also, WSSL has an active Facebook group, reachable from a link on our website. Someone will return your message within 24 hours.

Thank you again,

Jim Ratkus

Commissioner, Williamsburg Senior Softball League